O'BRIEN

2004 ANNUAL COUNTY PROFILE

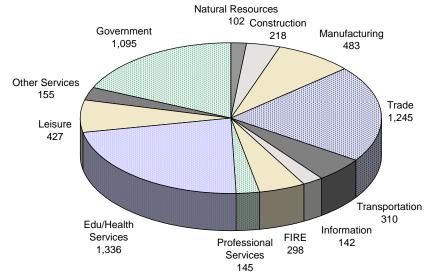
Executive Summary

As of 2003, O'Brien County's largest private sector was Education & Health Services, representing 22.43 percent (1,336) of the county's total covered employment of 5,955. Over 90 percent of the employment in this sector was in the Health Services industry. Although the county's total employment decreased by 3.95 percent since 2002, the average annual wage increased by 1.80 percent to \$21,598 for all industries.

O'Brien County's average weekly wage for all industries was \$415 for 2003. This was an increase of 1.72 percent since 2002. The highest average weekly wage for a private sector was Transportation & Utilities, averaging \$633 with gross total wages of \$10.2 million. The Construction sector had the largest percentage increase in average weekly wage of over 8.60 percent (\$38) since 2002.



2003 Industry Breakout by Employment in O'Brien County



Note: Government includes public education and health institutions

Ten Largest Employers by Employment Based on Annual 2003 Employment by Private Industry

| Rank | Name of Company | Industry | | | | |
|------|--------------------------------|------------------------|--|--|--|--|
| 1 | Village Northwest Unlimited | Health Services | | | | |
| 2 | Northwest Iowa Health Center | Health Services | | | | |
| 3 | Van Wyk Inc | Transport./Warehousing | | | | |
| 4 | Hy-Vee Food Stores | Retail Trade | | | | |
| 5 | Comm Memorial Health Center | Health Services | | | | |
| 6 | Maintainer Corporation Of Iowa | Manufacturing | | | | |
| 7 | Prairie View Leasing | Health Services | | | | |
| 8 | Baum Harmon Mercy Hospital | Health Services | | | | |
| 9 | Associated Milk Producers | Manufacturing | | | | |
| 10 | Midwest Farmers Cooperative | Wholesale Trade | | | | |

QUICK FACTS

Covered Employment (2003)

| | | 70 |
|--|-------|-------------------|
| Total Employment | 5,955 | 0.421 |
| Average Weekly Wage | \$415 | 70.2 ² |
| Largest Private Sector: Education/Health Services | 1,336 | 0.75³ |
| | | |

- ¹ Percent is based on statewide covered employment of 1,404,476
- ² Percent is based on statewide average weekly wage of \$591
- ³ Percent is based on statewide covered sector employment

Census Statistics

| | | Rank |
|------------------------------------|----------|------|
| 2003 Population | 14,627 | 55 |
| Growth % since 1990 | -5.3% | 79 |
| 2003 Unemployment Rate | 3.4% | 84 |
| 2002 Per Capita Personal Income | \$26,632 | 35 |
| 2000 Median Household Income | \$35,758 | 57 |
| 5 1: 1 1 1 0 | | |

Ranking based on Iowa's 99 counties

2004 QUARTERLY CENSUS OF EMPLOYMENT AND WAGES PROFILE

2003 Covered Employment and Reporting Units by Industry in O'Brien County

| Reporting Units | | its | | Employment | | | | | |
|-----------------|------|----------|-------------------------------------|------------|-------|----------|--|--|--|
| 2002 | 2003 | % Change | | 2002 | 2003 | % Change | | | |
| 558 | 561 | 0.54% | Total All Industries 6,200 5,955 | | 5,955 | -3.95% | | | |
| 509 | 514 | 0.98% | Private Business | 5,131 | 4,860 | -5.28% | | | |
| | | | | | | | | | |
| 18 | 19 | 5.56% | Ag/Natural Resources & Mining | 100 | 102 | 2.00% | | | |
| 59 | 60 | 1.69% | Construction | 203 | 218 | 7.39% | | | |
| 26 | 29 | 11.54% | Manufacturing | 765 | 483 | -36.86% | | | |
| 133 | 130 | -2.26% | Trade | 1,252 | 1,245 | -0.56% | | | |
| 45 | 42 | -6.67% | Wholesale Trade | 437 | 430 | -1.60% | | | |
| 88 | 88 | 0.00% | Retail Trade | 815 | 815 | 0.00% | | | |
| 37 | 35 | -5.41% | Transportation & Utilities | 309 | 310 | 0.32% | | | |
| 12 | 14 | 16.67% | Information | 119 | 142 | 19.33% | | | |
| 45 | 47 | 4.44% | Finance, Insurance, and Real Estate | 291 | 298 | 2.41% | | | |
| 36 | 37 | 2.78% | Professional & Business Services | 141 | 145 | 2.84% | | | |
| 59 | 57 | -3.39% | Education & Health Services | 1,341 | 1,336 | -0.37% | | | |
| 41 | 40 | -2.44% | Leisure & Hospitality | 463 | 427 | -7.78% | | | |
| 44 | 47 | 6.82% | Other Services | 149 | 155 | 4.03% | | | |
| | | | | | | | | | |
| 49 | 47 | -4.08% | Government | 1,069 | 1,095 | 2.43% | | | |
| 7 | 8 | 14.29% | State | 29 | 30 | 3.45% | | | |
| 33 | 33 | 0.00% | Local | 975 | 1,001 | 2.67% | | | |
| 9 | 6 | -33.33% | Federal | 65 | 63 | -3.08% | | | |

QUICK FACTS

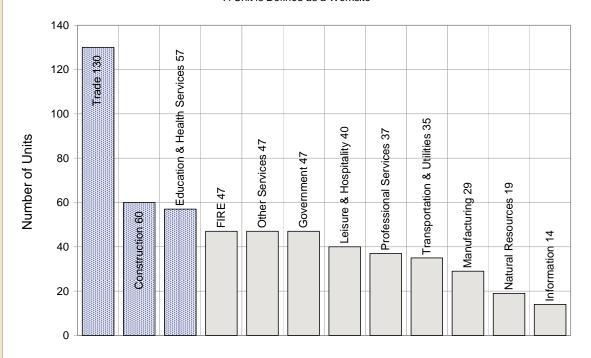
O'Brien County's Largest Industries by Worksites

Wholesale & Retail Trade 130

Construction 60

Education & Health Services 57

Reporting Units by Industry in 2003 in O'Brien County A Unit is Defined as a Worksite



Trade - Wholesale & Retail Trade F.I.R.E. - Finance, Insurance, & Real Estate;

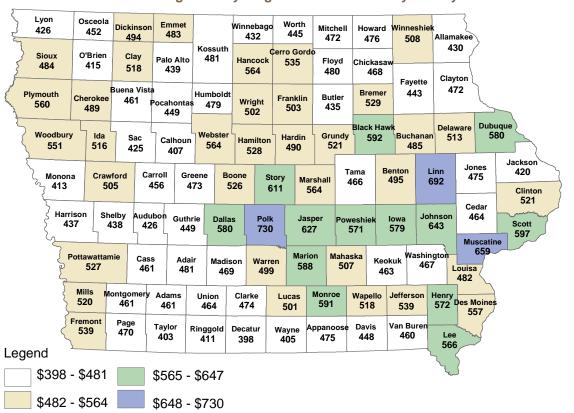
Natural Resources - Agriculture, Natural Resources, & Mining.

2004 QUARTERLY CENSUS OF EMPLOYMENT AND WAGES PROFILE

2003 Average Annual and Weekly Wage by Industry in O'Brien County

| Average Annual Wage | | | Annual Wag | e | | Average Weekly Wage | | | | |
|---------------------|-----------|----|------------|--------|----------------------------------|---------------------|------|----|----------|--------|
| | 2002 2003 | | % Change | | 2002 | | 2003 | | % Change | |
| \$ | 21,216 | \$ | 21,598 | 1.80% | Total All Industries | \$ | 408 | \$ | 415 | 1.72% |
| \$ | 20,673 | \$ | 21,118 | 2.15% | Private Business | \$ | 398 | \$ | 406 | 2.01% |
| | | | | | | | | | | |
| \$ | 20,687 | \$ | 22,268 | 7.64% | Ag/Natural Resources & Mining | \$ | 398 | \$ | 428 | 7.54% |
| \$ | 22,959 | \$ | 24,945 | 8.65% | Construction | \$ | 442 | \$ | 480 | 8.60% |
| \$ | 26,037 | \$ | 27,902 | 7.16% | Manufacturing | \$ | 501 | \$ | 537 | 7.19% |
| \$ | 19,752 | \$ | 19,698 | -0.27% | Trade | \$ | 380 | \$ | 379 | -0.26% |
| \$ | 30,235 | \$ | 29,638 | -1.98% | Wholesale Trade | \$ | 581 | \$ | 570 | -1.89% |
| \$ | 14,132 | \$ | 14,454 | 2.28% | Retail Trade | \$ | 272 | \$ | 278 | 2.21% |
| \$ | 32,669 | \$ | 32,919 | 0.76% | Transportation & Utilities | \$ | 628 | \$ | 633 | 0.80% |
| \$ | 22,512 | \$ | 22,460 | -0.23% | Information | \$ | 433 | \$ | 432 | -0.23% |
| \$ | 28,409 | \$ | 28,802 | 1.38% | Finance, Insurance, Real Estate | \$ | 546 | \$ | 554 | 1.47% |
| \$ | 25,648 | \$ | 24,946 | -2.74% | Professional & Business Services | \$ | 493 | \$ | 480 | -2.64% |
| \$ | 18,532 | \$ | 19,384 | 4.60% | Education & Health Services | \$ | 356 | \$ | 373 | 4.78% |
| \$ | 5,889 | \$ | 6,299 | 6.96% | Leisure & Hospitality | \$ | 113 | \$ | 121 | 7.08% |
| \$ | 16,514 | \$ | 17,687 | 7.10% | Other Services | \$ | 318 | \$ | 340 | 6.92% |
| | | | | | | | | | | |
| \$ | 23,820 | \$ | 23,731 | -0.37% | Government | \$ | 458 | \$ | 456 | -0.44% |
| \$ | 33,377 | \$ | 35,881 | 7.50% | State | \$ | 642 | \$ | 690 | 7.48% |
| \$ | 22,947 | \$ | 22,771 | -0.76% | Local | \$ | 441 | \$ | 438 | -0.68% |
| \$ | 32,651 | \$ | 33,580 | 2.85% | Federal | \$ | 628 | \$ | 646 | 2.87% |





QUICK FACTS

Average Weekly Wage Comparisons

O'Brien \$415

Rank Among All 99 Iowa Counties -93-

> Statewide \$591

> > Nation* \$726

* preliminary data

2004 QUARTERLY CENSUS OF EMPLOYMENT AND WAGES PROFILE

CONTACT INFO

Iowa Workforce Development, Employment Statistics Bureau

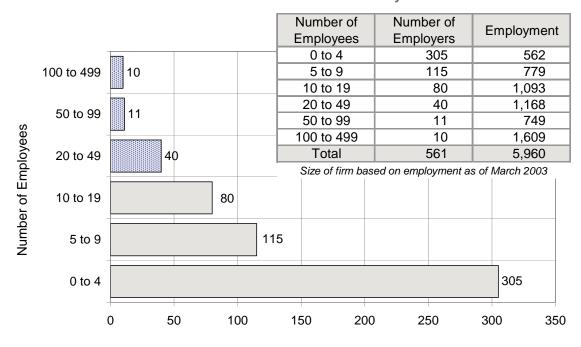
1000 E Grand Ave Des Moines, IA 50319

800-532-1249; Fax: 515-281-8195 trends@iwd.state.ia.us www.iowaworkforce.org

Equal opportunity employer/ program. Auxiliary aids and services are available upon request to individuals with disabilities.

> TTY 515-281-4748; 1-800-831-1399

2003 Size of Firm in O'Brien County



Number of Employers



PENALTY FOR PRIVATE USE \$300 OFFICIAL BUSINESS

IOWA WORKFORCE DEVELOPMENT 1000 East Grand Avenue Des Moines, Iowa 50319-0209

